

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

In re: PARK WEST GALLERIES, INC.,
MARKETING AND SALES PRACTICES
LITIGATION

MDL No. 09-2076RSL

THIS DOCUMENT RELATES TO:

Bohm v. Park West Galleries, Inc.,
Case No. C09-1178RSL.

ORDER GRANTING IN PART
PARK WEST'S MOTION TO
DISMISS SECOND AMENDED

This matter comes before the Court on "Park West's Motion to Dismiss Plaintiffs' Second Amended Complaint." MDL09-2076, Dkt. # 101; C09-1178RSL, Dkt. # 62. Defendants Park West Galleries, Inc., PWG Florida, Inc., Fine Art Sales, Inc., and Vista Fine Art, LLC (together, "Park West") seek dismissal of all of the claims asserted against them. Having reviewed the memoranda, declarations, and exhibits submitted by the parties and having heard the argument of counsel, the Court finds as follows:

A. MATTERS OUTSIDE THE PLEADINGS

In the context of a motion to dismiss under Fed. R. Civ. P. 12(b)(6), the Court's review is generally limited to the contents of the complaint. Campanelli v. Bockrath, 100 F.3d 1476, 1479 (9th Cir. 1996). The Court may, however, consider documents referenced extensively in the complaint, documents that form the basis of plaintiffs' claim, and matters of judicial notice when determining whether the allegations of the complaint state a claim upon

ORDER GRANTING IN PART PARK WEST'S
MOTION TO DISMISS SECOND
AMENDED CLASS ACTION COMPLAINT

1 which relief can be granted. United States v. Ritchie, 342 F.3d 903, 908-09 (9th Cir. 2003). The
2 documents attached to plaintiffs' complaint, including the invoice and appraisals produced by
3 Park West, fall into at least one of these categories. The Court has, therefore, considered the
4 documents attached to the complaint when determining whether the allegations, taken as true
5 and construed in the light most favorable to plaintiffs, give rise to a plausible inference of
6 actionable conduct. See In re Syntex Corp. Sec. Litig., 95 F.3d 922, 925-26 (9th Cir. 1996);
7 LSO, Ltd. v. Stroh, 205 F.3d 1146, 1150 n.2 (9th Cir. 2000); Bell Atlantic Corp. v. Twombly,
8 550 U.S. 544, 556 (2007).

9 **B. CONTRACTUAL SUIT LIMITATION PROVISION**

10 **1. Auctions At Sea**

11 Plaintiffs allege that they received invoices for artwork purchased at sea that were
12 similar in all material respects to the one attached to their complaint as Exhibit A. SAC
13 ¶ 153(I). The invoices were provided (and presumably signed) by plaintiffs "at the time of
14 purchase" in international waters. Id. Although not apparent from the copy attached to the
15 SAC, the invoice has two sides. On the front is transactional information, followed by a nine-
16 line statement wherein plaintiffs acknowledged that the purchase of the identified artwork is
17 subject to the terms and conditions set forth in the invoice. Directly above the signature line is
18 the statement, "This invoice contains additional terms and conditions on the reverse side. Those
19 terms and conditions are important and purchaser should read them carefully." The back of the
20 invoice contains approximately thirty terms and conditions, one of which states, "With the sole
21 exception of claims under section 3 of Terms of Guarantee described above, any lawsuit by
22 purchaser asserting any claim whatever relating to artwork purchases shall not be maintainable
23 unless filed within nine months after the invoice date shown on the purchasers' invoice."
24 Plaintiffs have not argued that the exception to the limitation provision applies.

1 a. Choice of Law

2 Plaintiffs argue that the suit limitation provision is unenforceable because it is both
3 procedurally and substantively unconscionable. Different forums have different rules regarding
4 the validity and enforceability of contracts, especially where unconscionability and the
5 admissibility of parol evidence are the issues. The parties agree that Washington's choice of law
6 analysis applies, such that the forum with the most significant relationship to the transaction and
7 the parties should supply the governing law. In order to make this determination, the Court
8 considers:

9 (a) the place of contracting,

10 (b) the place of negotiation of the contract,

11 (c) the place of performance,

12 (d) the location of the subject matter of the contract, and

13 (e) the domicil, residence, nationality, place of incorporation and place of
14 business of the parties.

15 Restatement (Second) of Conflict of Laws § 188(2). All of these factors favor jurisdictions other
16 than Washington: the contracts at issue were negotiated and signed at sea, the artwork is
17 presumably located in New York, and the locations of the parties and/or places of performance
18 include Michigan and New York. Washington has no ties to the agreement or the parties, and its
19 interests do not justify the imposition of Washington law under Restatement (Second) of
20 Conflict of Laws § 6. The Court concludes that, in the absence of a contractual choice of law
21 provision, federal common law as set forth in the Restatement (Second) of Contracts governs the
22 validity and enforceability of the invoices.

23 b. Unconscionability

24 "If a contract or term thereof is unconscionable at the time the contract is made a
25 court may refuse to enforce the contract, or may enforce the remainder of the contract without the

1 unconscionable term, or may so limit the application of any unconscionable term as to avoid any
2 unconscionable result.” Restatement (Second) of Contracts § 208. The issue is whether, when
3 evaluated in light of its setting, purpose, and effect, the contract drives too hard a bargain such
4 that one party is in danger of oppression and unfair surprise. Id., comments a and b. A contract
5 is not unconscionable “merely because the parties to it are unequal in bargaining position:”
6 courts should not disturb a voluntary allocation of risks simply because one party has the power
7 to insist on its own way. Id., comments b and d. See also Gilmer v. Interstate/ Johnson Lane
8 Corp., 500 U.S. 20, 33 (1991) (courts regularly uphold agreements between parties with unequal
9 bargaining power: such inequality, standing alone, is not sufficient to invalidate a contract). If,
10 however, a gross inequality of bargaining power results in contract terms that unreasonably
11 favor the stronger party, the court may deny effect to the offending term or the contract as a
12 whole. Restatement (Second) of Contracts § 208, comment d. See also Alexander v. Anthony
13 Int’l, LP, 341 F.3d 256, 265 (3d Cir. 2003); Ingle v. Circuit City Stores, Inc., 328 F.3d 1165,
14 1170 (9th Cir. 2003).

15 i. Procedural Unconscionability

16 Plaintiffs argue that because the invoices were presented to plaintiffs after they
17 were “committed to purchase” the artwork, the entire contract is procedurally unconscionable.
18 No cases are cited in support of this proposition. Many transactions involve some sort of
19 preliminary agreement regarding basic terms, with the details hashed out later. Under the
20 common law, additional terms may be proposed and accepted into the contract as long as the
21 circumstances are “sufficient to show agreement . . . even though the moment of its making is
22 undetermined.” Puget Sound Fin., LLC v. Unisearch, Inc., 146 Wn.2d 428, 437 (2002).

23 The invoices at issue are the only writing evincing the sale of artwork to plaintiffs.
24 When the auctioneer brought the hammer down, the only known terms were the parties, the
25 goods sold, and the price. The nuts and bolts of the transaction, including unsurprising terms

1 such as refund policies, taxes and fees, delivery options, integration clauses, and warranties,
2 were presented to plaintiffs within a reasonable time of the auction. There is no indication that
3 plaintiffs were under any undue stress or were otherwise impaired at the time. The invoice was
4 legible, uncomplicated, relatively short, and written in plain English. Although the suit
5 limitation provision was one of thirty terms included on the second page, plaintiffs were notified
6 via a warning immediately above the signature line that there were additional terms on the back
7 side and that they should read them carefully. There is no indication that, had plaintiffs taken
8 the time to read the invoice, they would have been unable to understand its provisions.
9 Plaintiffs had the opportunity to review the two-page document and were free to reject the
10 additional terms, thereby reopening negotiations or walking away from the deal. Instead,
11 plaintiffs chose to sign the contract and accept the offered terms. No procedural
12 unconscionability exists.

13 ii. Substantive Unconscionability

14 Plaintiffs argue that the nine-month suit limitation provision is substantively
15 unconscionable because (i) they did not receive the artwork and/or appraisals until one or two
16 months after their cruise ended and (ii) they had no reason to suspect injury until after the nine-
17 month period had run. A provision limiting the time in which to bring a claim is not necessarily
18 unfair as long as the contractual period is reasonable. Order of United Commercial Travelers v.
19 Wolfe, 331 U.S. 586, 608 (1947). Even if the Court assumes that there were a two month delay
20 between the auction and plaintiffs' receipt of their artwork/appraisals, plaintiffs had seven
21 additional months to determine whether a cause of action existed. Given the nature of the
22 transaction, this period allowed for the orderly inspection and evaluation of the product and was
23 reasonable.

24 c. Discovery Rule

25 Plaintiffs offer no case law in support of their argument that the Court should

1 superimpose the discovery rule on the unambiguous limitations period contained in the invoice.
2 Even if the discovery rule applies, it would not save plaintiffs' claims. They acknowledge that
3 the alleged fraud was disclosed when plaintiff Bohm attempted to sell some of the Park West art
4 in January 2008, and yet they did not file suit until more than nine months later.

5 d. Equitable Tolling

6 The discovery rule delays the start of the limitations period until plaintiff knows
7 or should have known of his injury. Equitable tolling, on the other hand, serves to extend the
8 limitations period once the injury is apparent if plaintiff, acting with due diligence, "cannot
9 obtain information necessary to decide whether the injury is due to wrongdoing and, if so,
10 wrongdoing by the defendant." Garcia v. Brockway, 526 F.3d 456, 465 (9th Cir. 2008) (quoting
11 Cada v. Baxter Healthcare Corp., 920 F.2d 446, 451 (7th Cir. 1990) (J. Posner)). Plaintiffs have
12 neither asserted facts that trigger equitable tolling nor provided authority for its imposition in a
13 contractual setting.

14 e. Equitable Estoppel

15 The Court will assume for purposes of this motion that a defendant can be
16 equitably estopped from raising a contractual limitation provision as a defense if it takes actions
17 or makes representations that prevent plaintiff from filing suit within the limitations period. The
18 primary focus of the equitable estoppel analysis is defendant's conduct/misrepresentations and
19 whether plaintiff reasonably relied on them to his detriment. See Huseman v. Icicle Seafoods,
20 Inc., 471 F.3d 1116, 1121 (9th Cir. 2006).

21 Plaintiffs argue that defendants took steps to conceal the alleged scheme to sell
22 overpriced artwork by failing to reveal the scheme and/or the true value of the artwork sold.
23 SAC ¶¶ 164-169. Plaintiffs have not, however, alleged that they sought information from
24 defendants and were rebuffed or that defendants took extraordinary steps to make information
25 unavailable. In essence, plaintiffs argue that the same conduct that gave rise to their causes of

1 action (selling overpriced artwork on cruise ships without revealing actual valuation) also
 2 supports equitable estoppel. A plaintiff must, however, point to “some active conduct by the
 3 defendant above and beyond the wrongdoing upon which the plaintiff’s claim is based” in order
 4 to trigger equitable estoppel. Lukovsky v. City and County of San Francisco, 535 F.3d 1044,
 5 1052 (9th Cir. 2008), cert. denied, ___ U.S. ___, 129 S. Ct. 1997 (2009). For example, if
 6 defendants had stated that they would not assert the statute of limitation as a defense or had
 7 promised to reimburse plaintiffs’ losses only to renege the day after the limitations period
 8 expired, they might be equitably estopped.

9 In the circumstances presented here, plaintiffs would have the Court find
 10 defendants guilty of fraudulent concealment merely because they did not tell plaintiffs that they
 11 had sold them overpriced art. Such an argument merges the substantive wrong with the estoppel
 12 doctrine, effectively eliminating the limitations period. Id. (quoting Cada, 920 F.2d at 451). In
 13 the absence of a misrepresentation or conduct by defendants aimed at concealing the underlying
 14 tort alleged in the SAC or otherwise preventing plaintiffs from timely asserting their rights,
 15 equitable estoppel is not applicable.

16 f. Voidable Contract

17 Plaintiffs argue that, because they agreed to purchase artwork (and signed the
 18 related invoices) in reliance on Park West’s fraudulent representations, the invoices are invalid.
 19 Dkt. # 139 at 15.¹ Pursuant to the Restatement (Second) of Contracts § 164, “[i]f a party’s
 20 manifestation of assent is induced by either a fraudulent or a material misrepresentation by the
 21 other party upon which the recipient is justified in relying, the contract is voidable by the
 22 recipient.” A contracting party is generally not permitted to rely on another’s statement of
 23 opinion regarding quality or value. Restatement (Second) of Contracts § 168, comments b and

24
 25 ¹ Although this argument was asserted as a defense to the integration clause found in the invoice
 26 (Opposition at 15), it applies equally to the contractual suit limitation provision.

1 c, and § 169. It must be assumed that a seller will speak favorably of what he has to sell.
 2 “When he praises it in general terms, commonly known as ‘puffing’ or ‘sales talk,’ without
 3 specific content or reference to facts, buyers are expected to understand that they are not entitled
 4 to rely.” Restatement (Second) of Contracts § 169, comment b. This rule gives way, however,
 5 if the buyer “reasonably believes that, as compared with himself, the person whose opinion is
 6 asserted has special skill, judgment or objectivity with respect to the subject matter.”
 7 Restatement (Second) of Contracts § 169(b).

8 Plaintiffs allege that they are not sophisticated purchasers of art and that Park
 9 West, by contrast, is a large and knowledgeable art dealer. Plaintiffs allege that they relied on
 10 the following statements made by Park West employees:

- 11 ● the works purchased by plaintiffs were a “good investment” and
- 12 ● the works would appraise for “many times” the price paid at auction.

13 SAC ¶ 153(e).² Even if these representations were statements of opinion that plaintiffs should
 14 reasonably have discounted as “puffery,” plaintiffs would still be entitled to assume that the
 15 statements were “not so far removed from the truth as to be incompatible with the facts known
 16 to” Park West. Restatement (Second) of Contracts § 168, comment d. Especially in light of
 17 plaintiffs’ reasonable belief that Park West had special skill and judgment with respect to the
 18 value of the artwork, they could reasonably infer “that there are facts that justify [Park West’s]
 19 opinion, or at least that there are not facts that are incompatible with it.” Id.³

20
 21 ² Plaintiffs also allege that Park West misrepresented the provenance of the artwork they
 22 purchased. SAC ¶ 260.

23 ³ See Restatement (Second) of Contracts § 169, illustration 2 (“A, the proprietor of a dance
 24 studio, seeking to induce B, a 60-year-old widow with no background in dancing, to make a contract for
 25 dance lessons, tells B that she has ‘dance potential’ and would develop into a ‘beautiful dancer.’ A
 26 knows that B has little aptitude as a dancer. B is induced by A’s statement of opinion to make the
 proposed contract. B’s reliance on A’s statement of opinion is justified, and the contract is voidable by
 B.”).

1 Plaintiffs allege that Park West grossly misrepresented the value of the artwork it
2 sold, playing on plaintiffs' relative lack of information and sophistication to convince them that
3 the pieces were good investments and likely to appraise for many times the sale price. A
4 contract induced by a fraudulent or material misrepresentation is voidable by plaintiffs.
5 Restatement (Second) of Contracts § 164(1). Plaintiffs have not, however, sought to invalidate
6 the sales contracts. Because the contracts remain in effect, plaintiffs' claims arising from
7 transactions at sea are untimely and must be dismissed.⁴

8 **2. Auctions On Land**

9 Plaintiffs also purchased artwork from Park West at a land auction in New York.
10 The parties have not fully briefed the choice of law issues related to this transaction or the
11 impact of the various state laws on the validity of the contractual suit limitation provisions. The
12 Court will not *sua sponte* evaluate these potentially dispositive issues and will assume, for
13 purposes of this motion, that plaintiffs' claims arising out of the land-based auction may
14 proceed.

15 **C. RACKETEER INFLUENCED AND CORRUPT ORGANIZATION ACT ("RICO")**

16 **1. Adequacy of Pleading**

17 Plaintiffs allege that defendants have violated 18 U.S.C. § 1962(c), which
18 provides:

19 It shall be unlawful for any person employed by or associated with any enterprise
20 engaged in, or the activities of which affect, interstate or foreign commerce, to
21 conduct or participate, directly or indirectly, in the conduct of such enterprise's
22 affairs through a pattern of racketeering activity or collection of unlawful debt.

23 Park West argues that plaintiffs have failed to identify with the particularity required by Fed. R.
24 Civ. P. 9(b) the existence of an enterprise and a pattern of racketeering activity. For the most

25 ⁴ Because it seems likely that plaintiffs will move to amend their complaint to seek invalidation
26 of the contract, the Court will consider defendants' other arguments on their merits.

1 part, defendants misconstrue the reach of Rule 9(b) in this context and ignore the allegations of
2 the complaint.

3 a. Allegations of “Enterprise”

4 The statutory definition of “enterprise” is “not very demanding.” Odom v.
5 Microsoft Corp., 486 F.3d 541, 548 (9th Cir. 2007). An enterprise “is an entity, for present
6 purposes a group of persons associated together for a common purpose of engaging in a course
7 of conduct.” United States v. Turkette, 452 U.S. 576, 583 (1981). The enterprise need not have
8 any particular organizational structure separate from its members or beyond that which is
9 necessary to carry out its chosen course of conduct: it simply must function as an on-going,
10 continuing unit. Odom, 486 F.3d at 551-52. This element of a RICO claim does not sound in
11 fraud and need not be pled with particularity. Plaintiffs allege that Park West and the cruise
12 lines participated in an on-going association designed to funnel cruise line passengers to Park
13 West’s auctions for the purpose of selling worthless or overvalued artwork and thereby
14 increasing the profits of the association’s members. When asked to review the sufficiency of
15 similar allegations in Odom, the Ninth Circuit applied the pleading standards of Fed. R. Civ. P. 8
16 and found that the allegations were “more than adequate.” Odom, 486 F.3d at 552. Even when
17 evaluated through the lense of Twombly, the allegations related to an “enterprise” are sufficient.

18 b. Allegations of “Racketeering Activity”

19 The racketeering activity alleged in the complaint consists of mail and wire fraud
20 in violation of 18 U.S.C. § 1341 and § 1343. Mail or wire fraud involves three elements: (1) the
21 formation of a scheme to defraud, (2) the use of the United States mails or wires in furtherance
22 of the scheme, and (3) defendants’ specific intent to deceive or defraud. United States v.
23 McNeil, 320 F.3d 1034, 1040 (9th Cir. 2003). Most of the elements, such as the existence of an
24 agreement and defendant’s state of mind, may be pled with general, rather than particularized,
25 allegations. “The only aspects of [mail or] wire fraud that require particularized allegations are

1 the factual circumstances of the fraud itself.” Odom, 486 F.3d at 554. Although plaintiffs are
 2 not able to provide the names of the individual Park West auctioneers who allegedly
 3 misrepresented the value of the artwork sold, they do identify the time, place, and specific
 4 content of the offending statements, as well as the relationship of the speaker(s) to defendants.⁵
 5 These allegations provide a factual basis for the averment of fraud and are sufficient to allow
 6 Park West to prepare an answer. To the extent Rule 9(b) applies to plaintiffs’ allegations of wire
 7 and mail fraud related to the value of the artwork, they have satisfied the heightened pleading
 8 requirements.

9 c. Allegations of Causation and Reliance

10 Defendants also challenge the adequacy of plaintiffs’ allegations regarding
 11 causation and reliance. Plaintiffs allege that they would not have bid on or purchased artwork
 12 from Park West had it not misrepresented its investment and appraisal value. See, e.g., SAC
 13 ¶ 165. Even if one assumes that these straightforward allegations regarding plaintiffs’ state of
 14 mind is somehow insufficient, the underlying factual allegations regarding the parties’ relative
 15 experience and Park West’s statements regarding value raise an inference of reliance that
 16 supports the causation allegations.

17 **2. 18 U.S.C. § 1962(d)**

18 Section 1962(d) makes it unlawful for any person to conspire to violate § 1962(a),
 19 (b), or (c) of RICO. Although the agreement to violate RICO need not be express, the factual
 20 allegations of the complaint, including the words, actions, and relationship between the parties,
 21 must raise an inference that an agreement exists. Okie Semiconductor Co. v. Wells Fargo Bank,
 22 298 F.3d 768, 773, 774-75 (9th Cir. 2002). Once an agreement is demonstrated, all conspirators,
 23 whether or not they individually violated RICO, are jointly and severally liable for the acts of

24
 25 ⁵ As discussed below in Section F.2., plaintiffs have not adequately pled an intentional
 26 misrepresentation regarding the provenance or authenticity of the artwork they purchased.

1 their co-conspirators. Id. at 775. See also U.S. v. Fiander, 547 F.3d 1036, 1041 (9th Cir. 2008)
2 (evidence that defendant knew about and agreed to facilitate a violation of RICO supports a
3 finding of conspiracy, even if defendant did not commit the substantive offense). Plaintiffs
4 allege that Park West and the cruise lines had a long-standing relationship, that their employees
5 worked together to conduct almost every facet of the auctions, that they were aware of the
6 efforts each made to attract passengers to the auction and to sell artwork, and that the cruise lines
7 had a direct financial interest in every sale made on their ships. These allegations raise a
8 plausible inference of an agreement. See Newcal Indus., Inc. v. Ikon Office Solution, 513 F.3d
9 1038, 1056 (9th Cir. 2008) (inference of specific intent raised by allegations of knowledge,
10 participation in certain activities, and profit motive).

11 **D. CONSUMER PROTECTION ACT CLAIMS**

12 **1. Standing**

13 Neither of the named plaintiffs has even an arguable basis on which to assert a
14 cause of action under the consumer protection law of Michigan. Plaintiffs may not, therefore,
15 assert that claim on behalf of unidentified third parties who may (or may not) have purchased
16 artwork at an auction in Michigan. Lierboe v. State Farm Mut. Auto. Ins. Co., 350 F.3d 1018,
17 1022-23 (9th Cir. 2003).

18 **2. Reasonable Reliance Under New York Statute**

19 Defendants argue that, under New York law, the written disclaimers of liability
20 plaintiffs received negate the reasonableness of their reliance on the auctioneer's statements
21 regarding investment and appraisal value. Defendants cite S.Q.K.F.C., Inc. v. Bell Atlantic
22 TriCon Leasing Corp., 84 F.3d 629, 636-37 (2nd Cir. 1996), for the proposition that a reasonable
23 consumer would not be misled by defendant's earlier representations in the presence of clear
24 contractual disclaimers. In response, plaintiffs incorporate an irrelevant argument regarding the
25 admissibility of parol evidence under Florida law. Because the merger provision of the invoice

1 remains in effect, plaintiffs cannot establish that they reasonably relied on prior representations
2 that were expressly voided by the very contract plaintiffs signed.

3 **E. ADMIRALTY JURISDICTION AND STATE STATUTES**

4 Defendants argue that the Michigan Fine Art Sales Act, Mich. Comp. Laws
5 § 442.321 *et seq.*, and the Michigan Art Multiple Sales Act, Mich. Comp. Laws § 442.351 *et*
6 *seq.*, do not apply to sales conducted in international waters.⁶ Plaintiffs make no attempt to
7 address the Court's earlier determination that their claims against Park West arising out of
8 auctions at sea satisfy both the location and connection tests set forth in Jerome B. Grubart, Inc.
9 v. Great Lakes Dredge & Dock Co., 513 U.S. 527, 531-34 (1995), and are therefore cognizable
10 in admiralty. Because the damage provisions of the Michigan Art Multiple Sales Act allow for
11 the recovery of attorney's fees (Mich. Comp. Laws § 442.365(b)), it conflicts with established
12 admiralty law and is preempted. See F.W.F., Inc. v. Detroit Diesel Corp., 494 F. Supp.2d 1342,
13 1352-53 (S.D. Fla. 2007); DeRossi v. Nat'l Loss Mgmt., 328 F. Supp.2d 283, 288-89 (D. Conn.
14 2004). Defendants have not, however, shown that the Michigan Fine Art Sales Act conflicts
15 with the law of admiralty.

16 Park West further argues that plaintiffs' allegations related to the Michigan Fine
17 Art Sales Act are so conclusory and vague that it is unable to prepare a response to the claim.
18 The statute establishes circumstances in which a warranty of the authenticity of authorship
19 arises. Plaintiffs have not alleged any statements, whether oral or written, that Park West made
20 regarding the authorship of the works they purchased from Park West. Nor have they alleged
21 that the artists mentioned in the complaint did not, in fact, author the purchased works.
22 Plaintiffs' claim under the Michigan Fine Sales Act appears to be based on plaintiffs' general
23 allegations regarding Park West's business practices and conduct toward other customers.

24
25 ⁶ The claims asserted in Count III of the SAC are explicitly based on the sales of "artwork at
26 shipboard art auctions." SAC ¶ 249. See also SAC ¶ 255.

Defendants are justifiably confused about the nature of plaintiff's claim under the statute. Count III fails as a matter of law.

F. ADMIRALTY – COMMON LAW FRAUD

Defendants argue that plaintiffs' fraud claim fails because: (1) it is barred by the merger clause in the invoices plaintiffs signed; (2) it is not alleged with the particularity required by Rule 9(b); and (3) plaintiffs have alleged only "puffery," which is not actionable.

1. Contractual Merger Clause

The front of the invoices contains the following term in capital letters: "No verbal agreements or representations shall be of any force or effect unless set forth in writing in this invoice." A similar term is included on the back of the invoices. For the reasons discussed above in Section B.1.f., the invoices, including the merger provision, are voidable by the recipients under federal common and maritime law.⁷ Plaintiffs have not, however, sought to invalidate the sales contracts. Because the merger provisions remain in effect, plaintiffs cannot establish that they reasonably relied on prior representations that were expressly voided by the contracts plaintiffs signed.⁸

2. Adequacy of Pleading under Rule 9(b)

Plaintiffs' fraud claim must satisfy the pleading requirements of Fed. R. Civ. P. 9(b). The circumstances of the fraud must be pled "with particularity" (Edwards v. Marin Park, Inc., 356 F.3d 1058, 1065-66 (9th Cir. 2004)), which means that the plaintiff must state the time, place, and specific content of the false representations as well as the identities of the parties

⁷ To the extent plaintiffs' fraud claim is based on representations made on land, the parties have not identified or analyzed the governing state law.

⁸ Plaintiffs argue that, because Park West breached a provision of the invoices first, it cannot enforce the remainder of the contract. Plaintiffs have not alleged a breach of contract claim against Park West, have not shown that the alleged defects in the appraisals rendered further performance by plaintiffs ineffective or impossible (Tocco v. Tocco, 409 F. Supp.2d 816, 829 (E.D. Mich. 2009)), and have not identified a governing rule of federal common law.

1 thereto (Alan Neuman Productions, Inc. v. Albright, 862 F.2d 1388, 1392-93 (9th Cir. 1988)
2 (quoting Schreiber Distrib. Co. v. Serv-Well Furniture Co., 806 F.2d 1393, 1401 (9th Cir.
3 1986))). Although plaintiffs are not able to provide the names of the individual Park West
4 auctioneers who allegedly misrepresented the value of the artwork sold, they do identify the
5 time, place, and specific content of the offending statements, as well as the relationship of the
6 speaker to defendants. As discussed above in Section B.1.f., plaintiffs relied on statements
7 regarding the works' investment potential and appraisal value. SAC ¶ 153(e). These allegations
8 provide a factual basis for the averment of fraud regarding valuation and are sufficient to allow
9 defendants to prepare an answer.

10 Count IV of the complaint also mentions misrepresentations regarding the
11 provenance and authenticity of the purchased works. There are no factual allegations in support
12 of these asserted misrepresentations. It is not clear what, if anything, was said on these subjects,
13 who said it, when they said it, or whether plaintiffs relied thereon. Plaintiffs do not allege that
14 they were told anything about the provenance or authorship of the works purchased, and they
15 may not hold Park West liable for statements that may or may not have been made to other
16 customers. Their own allegations center on overstatements of investment and appraisal value,
17 not a lack of authenticity or the mis-identification of the author. Because the allegations of the
18 complaint do not provide Park West with sufficient information to defend a fraud claim arising
19 out of undisclosed statements regarding provenance or authorship, that part of the fraud claim is
20 dismissed.

21 **3. Non-Actionable "Puffery"**

22 As discussed above in Section B.1.f., plaintiffs' reliance on Park West's
23 statements regarding investment and appraisal values may be justified. Plaintiffs could
24 reasonably believe that, as compared with themselves, Park West has special skill and judgment
25 with respect to the subject matter of the statements. Restatement (Second) of Contracts

1 § 169(b). At the very least, plaintiffs had a right to expect that Park West's statements of value
2 were "not so far removed from the truth as to be incompatible with the facts known to" Park
3 West. Restatement (Second) of Contracts § 168, comment d.⁹

4 **G. CIVIL CONSPIRACY**

5 Plaintiffs allege that the relationship between defendants and their actions in
6 furtherance of the fraudulent sales give rise to a plausible inference that there was an agreement
7 or conspiracy to defraud plaintiffs. For purposes of the civil conspiracy claim, the underlying
8 fraud – Park West's misrepresentations regarding the investment and appraisal value of the
9 artwork sold – is adequately plead under Rule 9(b). The other elements of the conspiracy claim,
10 including the existence of an agreement, can be alleged generally, and plaintiffs have alleged
11 facts from which one could infer the existence of an agreement.¹⁰

12 **H. STATUTES OF LIMITATION**

13 Defendants argue that certain purchases made by plaintiffs are no longer
14 actionable because the applicable statutes of limitation have expired. Plaintiffs purchased
15 artwork from Park West in 2002, 2004, and 2005. Plaintiffs had the works appraised by Park
16 West at or around the time of purchase and were assured that the art was worth more than they
17 had paid for it. Plaintiffs continued to believe that the appraisal was valid until January 2008
18 when plaintiff Bohm attempted to sell some of the Park West art. Plaintiffs conducted their own
19

20 ⁹ Defendants' argument that their statements were merely predictions of future events is not
21 persuasive. Defendants' statements are definite and provide information regarding the investment or
22 appraisal value of the artwork at the time of the statement. In addition, the statements imply a number
23 of subsidiary facts, such as that Park West had a particular state of mind concerning the subject (*i.e.*, it
24 believed what its employees said), that Park West was certain enough to make a definitive statement
regarding present value, and that Park West had information that justified its belief or at least did not
have information that was incompatible with its statement.

25 ¹⁰ Defendants have apparently abandoned their argument that plaintiffs' conspiracy claim should
26 be dismissed because South Carolina law requires allegations of "special damages."

1 investigation and filed suit in April 2009. Based on these facts, plaintiffs argue that their claims,
2 most of which had to be asserted within four years of accrual, are timely under the discovery
3 rule and/or the doctrine of equitable estoppel.

4 **1. Discovery Rule**

5 The applicable statutes of limitation began to run when plaintiffs knew or should
6 have known of the injuries that underlie their causes of action. Pincay v. Andrews, 238 F.3d
7 1106, 1108 (9th Cir. 2001). Plaintiffs affirmatively plead that they did not suspect that they had
8 paid too much for their artwork until January 2008. They allege facts, such as the
9 contemporaneous Park West appraisals, which suggest that they took reasonable steps to
10 safeguard their interests, and they identify a specific event which triggered suspicion and further
11 investigation. Based on the facts asserted, the Court cannot conclude as a matter of law that
12 plaintiffs were negligent in failing to discover sooner that defendants had sold them, or
13 conspired to sell them, artwork at inflated prices.

14 **2. Equitable Estoppel**

15 For the reasons set forth in Section B.1.e., equitable estoppel is not applicable in
16 the circumstances presented here.

17 **I. UNJUST ENRICHMENT**

18 Generally, “[a] party to a valid express contract is bound by the provisions of that
19 contract, and may not disregard the same and bring an action on an implied contract relating to
20 the same matter, in contravention of the express contract.” Chandler v. Wash. Toll Bridge
21 Auth., 17 Wn.2d 591, 604 (1943). See also Bouverat v. Park West Gallery, Inc., C08-21331-
22 Jordan (S.D. Fla. Dec. 22, 2008). Because plaintiffs have not sought to void the invoices, they
23 govern the relationship between the parties. Plaintiffs’ equitable claim of unjust enrichment
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25
26

1 against Park West therefore fails as a matter of law.¹¹

2 For all of the foregoing reasons, Park West's motion to dismiss the Second
3 Amended Complaint (MDL09-2076, Dkt. # 101; C09-1178RSL, Dkt. # 62) is GRANTED in
4 part and DENIED in part. Because plaintiffs have not sought to invalidate the invoices that
5 govern the parties' relationship, plaintiffs' claims related to purchases of art at sea are barred
6 under the contractual limitations provision, their alleged reliance on representations made prior
7 to contracting was unjustified, and their equitable unjust enrichment claim fails.¹² Plaintiffs'
8 consumer protection act, Fine Art Sales Act, and Art Multiple Sales Act claims are dismissed in
9 their entirety.

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12 Dated this 25th day of June, 2010.

13 

14 Robert S. Lasnik
15 United States District Judge
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22 ¹¹ To the extent plaintiffs' unjust enrichment claim is based on purchases made on land, the
23 parties have not identified or analyzed the governing state law.

24 ¹² Defendants have failed to show that the invoices related to sales occurring on land are valid
25 and enforceable under the applicable state laws. At least some of plaintiffs' claims regarding those sales
26 may therefore proceed.